

公司代码:603507

公司简称:振江股份

江苏振江新能源装备股份有限公司

2018 年 度 报 告 摘 要

√适用 □不适用

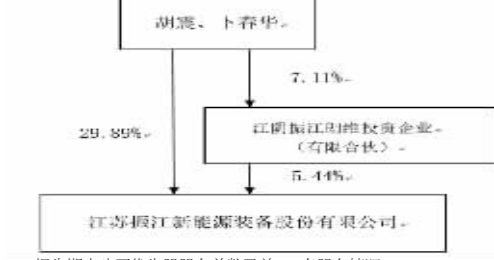
胡震、卜春华。

29.89%。

江苏振江新能源装备股份有限公司。

4.3 公司与实际控制人之间的产权及控制关系的方框图

√适用 □不适用



4.4 报告期末公司优先股股东总数及前10 名股东情况

□适用 √不适用

5 公司债券情况

□适用 √不适用

三 经营情况讨论与分析

1 报告期内主要经营情况

1.基于高端存量客户,持续拓展销售渠道

公司凭借技术、质量及成本等优势,成为西门子集团(Siemens)、通用电气(GE)、康士伯(Kongsberg)、ATI、上海电气(SH:601727)、特变电工(SH:600089)、阳光电源(SZ:300274)等知名企业的合格供应商。基于优质存量客户,公司继续紧盯中高端优质客户,先后跟进通过泰尔安(Torex)、Nordex、Emcore 供应商体系审核,部分客户已通过样件审核,进一步提升了客户渠道,扩大了市场影响力。

2.积极拓展新的增长点

近年来,随着各项政策规划的出台,海上风电产业发展的步伐加快。报告期内,公司通过收购瀚海和工,积极进入海上风电安装及运维行业,在充分发挥自身优势的基础上,实现新的业绩增长,优化公司产业布局,紧紧抓住机遇推进海上风电业务相关业务的发

展。2.公司通过收购上海瀚海,一方面积极进入高端装备制造行业,另一方面充分利用公司本身在风电行业已积累的资源,协助上海底特进入风电紧固件行业,使之业务与上市公司之间产生产业协同效应,拓宽其业务领域。

3.加快募投项目建设速度,产能积极提升

报告期内,公司首发募投项目3.0MW 风电转子房生产建设项目和3.0MW_6.0MW 风电定转子段生产建设项目已基本完工,机器设备已基本调试完成。报告期内风电转子房、风电定转子段具备部分产能,产能得到陆续释放。募投项目产能的释放进一步提高了公司的生产能力和产品品质,为公司适应新形势的发展提供了有力的保障;另一方面,通过变更风电塔生产项目为自动化涂装生产线建设项目,将有助于完善公司涂装配套能力,提升公司产品整体质量及产能能力,促进风电及光伏新能源装备制造产业的发展。

4.信息化建设持续深化,推动企业快速成长

通过企业信息化建设,进一步提升公司的信息化建设,在软件厂商合作下,将工程软件、信息类、物联网技术进行有效整合,实现企业制造流程向数字化、网络化的模式转变。公司计划通过对网络系统的升级改造,将数字机床、数字焊机、焊机机器人接入物联网平台,对每一台设备的加工状态实现实时监控,并整合信息化系统对设备加工进行有效控制。未来,公司的生产效率将显著提升,质量管控能力提升,产品交期缩短,市场竞争力进一步提高。

5 与上年度财务报告相比,市的原因

□适用 √不适用

6 报告期内发生的风险和原因

□适用 √不适用

4 对公司会计政策变更、会计估计变更原因及影响的分析说明

√适用□不适用

执行《财政部关于修订印发2018年度一般企业财务报表格式的通知》(财政部于2018年6月15日发布)、《财政部关于修订印发2018年度一般企业财务报表格式的通知》(财会(2018)15号),对一般企业财务报表格式进行了修订。本公司执行上述规定的主要影响如下:

会计政策变更的内容和原因

审批程序

受影响的财务报表项目名称和金额

(1)资产负债表“应收账款”和“应收账款”合并列示为“应收账款及应收账款”,期末余额407,347,262.08元,年初余额264,679,466.94元;

“应收账款”和“应收账款”合并列示为“应收账款及应收账款”,期末余额231,577,500.11元,年初余额144,941,237.91元;

“应收账款”和“应收账款”合并列示为“应收账款及应收账款”,期末余额1,808,212.33元,年初余额827,005.98元;

“应收账款”和“应收账款”合并列示为“应收账款及应收账款”,期末余额1,240,253.52元,年初余额827,005.98元;

“应收账款”和“应收账款”合并列示为“应收账款及应收账款”,期末余额1,240,253.52元,年初余额827,005.98元;

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